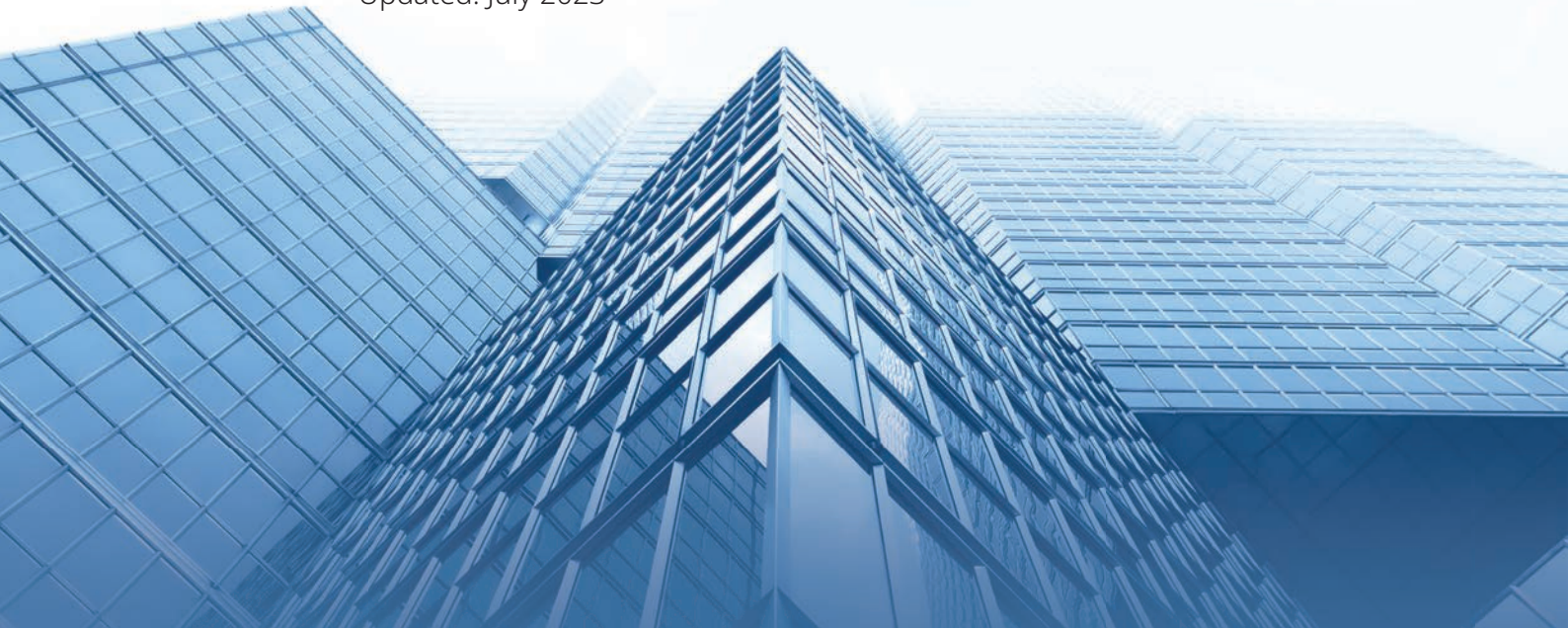




Alliance of
Tenant
Representatives

Member to Member DEALS PORTFOLIO

Updated: July 2023



The Alliance of Tenant Representatives (ATR) is the commercial real estate organisation at the forefront of client advocacy for over 20 years. Our members provide leadership of best practice in action domestically and internationally.

Throughout this document you will find examples of how ATR's members work together to champion the best interests of corporate occupiers to deliver outstanding outcomes and cost savings.



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Alliance of
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Representatives

Member to Member Deals
COMMERCIAL PROPERTY



CHICAGO, IL

21,264 sq ft lease consolidation and relocation for Gannett Fleming, Inc

James Raisher

Corporate Real Estate Solutions

Mark Gola

Gola Corporate Real Estate

HOUSTON, TX

110,000 sq ft lease acquisition for BASF

Candace Baggett, JD, LEED AP

The Calibre Group, Inc

Kane Dossett

Partners National Real Estate



PLANO, TX

60,000 sq ft lease acquisition for financial services company

Kane Dossett

Partners National Real Estate

John Gillespie

Newport Commercial Realty Advisors





Alliance of
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Member to Member Deals
COMMERCIAL PROPERTY

BOSTON, MA
31,875 sq ft first class office
for BDO USA LLP

Keith Coulter
McPherson Corporation

Howard Ecker
Howard Ecker + Company



AUSTIN, TX
8,500 sq ft first class office sublease
for Truist Bank

Buddy Francese, CCIM
Mutual Trust Corporate Real Estate

Walt Batansky
Avocat Group

LONDON, UK
44,000 sq ft lease restructure
for International SOS

Nick McCalmont-Woods, SIOR, MRICS
McCalmont-Woods Real Estate

Brian Lafond
Gola Corporate Real Estate



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Alliance of
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Member to Member Deals
COMMERCIAL PROPERTY



BOSTON, MA
11,644 sq ft first class office
for Wilson Sonsini LLP

Keith Coulter
McPherson Corporation

Eric Berson
Washington Realty Group, Inc

ROLLING MEADOWS, IL
221,000 sq ft lease acquisition
for financial services company

Howard Ecker
Howard Ecker + Company

John Gillespie
Newport Commercial Realty Advisors



CHICAGO, IL
11,412 sq ft lease acquisition
for WeiserMazars LLP

James Raisher
Corporate Real Estate Solutions
Jeffrey Nemshin & Jerry Guerra
Paragon Group

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WILMINGTON, NC
14,500 sq ft lease acquisition
for Wilson Sonsini LLP

Mark Gola
Gola Corporate Real Estate
Eric Berson
Washington Realty Group, Inc

ARLINGTON & RICHARDSON, TX
14,120 sq ft lease for Military
veterans' medical clinic

Bob Gibbons, SIOR
REATA Commercial Realty
Scott McMurrian
Bottom Line Realty Advisors

CHICAGO, IL
2,057 sq ft lease acquisition for IT
recruitment company

James Raisher
Corporate Real Estate Solutions
Kirk Anders
Anders Commercial Properties

PHILADELPHIA, PA
6,000 sq ft lease acquisition
for Akin Gump LLP

Mark Gola
Gola Corporate Real Estate
Eric Berson
Washington Realty Group, Inc

FRISCO, TX
2,400 sq ft building purchase
for healthcare user

Bob Gibbons, SIOR
REATA Commercial Realty
Scott McMurrian
Bottom Line Realty Advisors

HOUSTON, TX
11,037 sq ft lease restructure
for Squire Patton Boggs LLP

Candace Baggett, JD, LEED AP
The Calibre Group, Inc
Eric Berson
Washington Realty Group, Inc



Alliance of
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Representatives

Member to Member Deals
COMMERCIAL PROPERTY

ROLLING MEADOWS, IL
177,000 sq ft lease acquisition
for financial services company

Howard Ecker

Howard Ecker + Company

John Gillespie

Newport Commercial Realty Advisors



BOSTON, MA
3,182 sq ft office sublease
for Womble Bond Dickinson LLP

Keith Coulter

McPherson Corporation

Eric Berson

Washington Realty Group, Inc

SCHAUMBURG, IL
300,000 sq ft lease acquisition
for financial services company

Howard Ecker

Howard Ecker + Company

John Gillespie

Newport Commercial Realty Advisors



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Member to Member Deals **COMMERCIAL PROPERTY**



CAMDEN, NJ
27,000 sq ft lease acquisition
for financial services company

Rod Neary

Gola Corporate Real Estate

John Gillespie

Newport Commercial Realty Advisors

IRVING, TX
40,000 sq ft lease acquisition
for financial services company

Kane Dossett

Partners National Real Estate

John Gillespie

Newport Commercial Realty Advisors



CHELMSFORD, MA
32,874 sq ft first class office
for Aspire Lifestyles USA

Keith Coulter

McPherson Corporation

Brian Lafond

Gola Corporate Real Estate



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Member to Member Deals
COMMERCIAL PROPERTY

COPPELL, TX

77,000 sq ft lease acquisition
for financial services company

Kane Dossett

Partners National Real Estate

John Gillespie

Newport Commercial Realty Advisors



OUR
VISION:
100%
FRANCHISEE
SUCCESS

Chris Elliott



TAMPA, FL

12,293 sq ft HQ office lease for a
restaurant franchising group
(incl. test kitchen)

Kirk Anders

Anders Commercial Properties

Walt Batansky

Avocat Group



More Commercial property deals in progress.

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Alliance of
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Member to Member Deals
INDUSTRIAL PROPERTY



ATLANTA, GA
42,788 sq ft industrial lease for an
electrical distribution company

Kirk Anders
Anders Commercial Properties

Walt Batansky
Avocat Group

AUSTIN, TX
3,632 sq ft industrial lease for largest
national self-performing floor care
company

Buddy Francese, CCIM
Mutual Trust Corporate Real Estate

Tripp Guin, SIOR, MBA
TRIPP Commercial, LLC



More Industrial property deals in progress.

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ADVOCACY. TRUST. RESULTS.
TENANT REPRESENTATION AT ITS BEST

Membership of ATR is a marque of quality
for corporate clients seeking excellence.

For more information about the
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